

Boston Heart Home

What is Boston Heart membership?

The Lown Cardiovascular Group introduced the Boston Heart membership program in 2012 in response to drastic cuts in insurance reimbursement. Rather than compromise the quality of care that has always been our trademark, we instead took the innovative step to create Boston Heart, an affordable membership program. We ask our patients to join with us and become members of a unique practice arrangement that emphasizes the importance of spending time with each individual patient, providing a level of care and attention that is a rarity in today's healthcare climate.



How is this different from a Concierge Practice?

The Lown Group is definitely not a concierge practice. A concierge cardiology program typically charges 10 to 20 times our fee in order to limit the number of patients in their practice. Our program is different – our goal is to keep our doors open to **all** of our patients, and to continue to provide you all with outstanding, personalized cardiology care.

In return for the annual fee¹, we offer reduced-fee visits with our Nutritionist as well as additional support from a care manager, including medication tracking, contacting your primary care doctor, coordinating with other specialists, and scheduling any necessary offsite tests. Our entire staff, including our secretaries, technicians, and nurses, share our mission of providing you with world class care in a warm and supportive environment.

Yearly Membership Fee Schedule:

Individual membership: \$500
Couple membership: \$800
Full-time students: fee waived

Do I need to pay the fee?

We waive the first year fee for all new patients, including those coming in for second opinions and consultations, so you can decide whether or not you'd like to continue as a patient with the Lown Group. After the first year, you will receive a letter indicating that your fee is due. In addition, we waive the fee for all full-time students. We are also fortunate that some of our patients have generously donated extra funds to support those with financial hardship; we are happy to discuss this further if you have questions.

¹The membership fee is solely for the Cardiology Medical Home Services listed in your Membership Agreement that are furnished by the Boston Heart, LLC, none of which are covered by health insurance. All professional services are provided by Lown Cardiovascular Group, P.C. The Membership fees do not pay for any Professional Services or any other items or services that are covered by your health plan.

What if I have more questions?

We'd be happy to discuss any questions you may have about the membership fee. Please call Kathy Jordan at (617) 732-1318, or feel free to bring up your questions at your next doctor's visit.



TESTIMONIALS FROM OUR PATIENTS

"Dear Doctor, I just wanted you to know how wonderful of a Dr. and Human Being you are! I went for pre op testing, my primary doctor was concerned with my EKG and sent me to a local cardiology group and I was told I had a blockage! I was devastated... Being scared, depressed and (an) overweight 48 yr old mom was a bad time for me. From the moment I met you, you treated me so kindly and reassured me everything will be fine... Everything you said was right!...You have helped me in more ways than one! Every woman needs a doctor like you!"

-Patient RG

"Dear Doctor, It's been 14 years since I first came to see you...I had one blocked artery and had been advised to have a by-pass operation.... After a thorough examination and looking over all my medical records...you didn't feel I needed surgery now and might never need it. You said that with a change of lifestyle and taking beta blockers I would do fine. You were right. ... Exercising and eating healthy easily became a way of life, and at 81 years I feel in excellent health."

-Patient CS

